



Board Meeting Minutes

Beaches Community Centre (BCC)
November 14, 2023 at 6:00 p.m.
65 Arthur Road, Victoria Beach, MB R0E 2C0

Attendance

Board Members: Randy Thomas (President), Carol Bartmanovich (Vice President), Laurie Danwich, Bill Hurtig, Nichole Zarazun, Rene DeGagne

Absent with Notice: Gary Wingate, Trista Demedeiros, Dennis Muldrew

Members: Dayna Ford, Rumona Dickson, Bruce Morrison, Drew Allright

1. Call to Order

Quorum was established, and Randy Thomas, President, called the meeting to order at 6:10 p.m.

2. Approve Agenda

The agenda was circulated prior to the meeting and no amendments were requested.

Motion:

2023.11.14-01

That the Board approved the Agenda as presented.

Motion moved by Bill Hurtig. Carried.

3. Approve October 10, 2023 Board Meeting Minutes

Motion:

2023.11.14-02

That the Board approved the October 10, 2023 Board Meeting Minutes as presented.

Motion moved by Rene DeGagne. Carried.

4. President's Update

4.1. Pan Canadian - New Horizons for Seniors Program Grant (East Beaches Community Collaboration Project)

Randy Thomas provided background on the program and advised that the East Beaches Social Scene (EBSS) is the lead organization applying for the grant, but they require other groups in the community to support.

The Board discussed the project and agreed to support. Acknowledging that the cutoff date has passed, Randy Thomas will still submit BCCs letter of support to EBSS.

The Board had a lengthy discussion on grant applications overall and agreed that more coordination is required between the Board and Committees for grant applications. Committees are to be reminded that large grants require BCC Board support and approval.

5. Financial Report

The financial report and treasurer's notes were circulated in advance of the meeting.

Laurie Danwich presented the October 2023 income statement at a high level.

The Board had no concerns with the Financial Report.

Motion:

2023.11.14-03

That the Board approved the Financial Report as presented.

Motion moved by Carol Bartmanovich. Carried.

6. Committee Reports

- 6.1. **Sports** – Curling report submitted. There was a discussion on purchasing youth sized curling rocks.
- 6.2. **Pickleball** – Report submitted. The Board requested to see a copy of the Pickleball Committee's grant application.
- 6.3. **Memberships** – No report submitted.
- 6.4. **Liquor** – No report submitted.
- 6.5. **Marketing / Communications / Programming** – Report submitted. The Board supported having advertising on the screens seasonally, with the exception of when professional sports games are being televised.
- 6.6. **Canteen** – Report submitted.
- 6.7. **Country Market** – No report this month.
- 6.8. **Building Report** – Report submitted. Drew Allright provided an update on the Cimco system.
- 6.9. **Summer Winds** – No report this month.
- 6.10. **Capital Campaign** – Report submitted. The Steering Committee is fully focused on the building expansion. Bill Hurtig committed to provide a financial update on the campaign for

the next Board Meeting and draft a written update on the campaign for posting on BCCs website.

6.10.1. Interim Fitness Facility – Report submitted.

Rumona Dickson updated the Board on the following:

- The \$2,000, required to sign the Memorandum of Understanding, of membership income was secured within 3 days of advertising.
- The fitness equipment was purchased and set up.
- Signage is ready.
- The lockbox will be installed next week.
- Wi-fi security cameras have been ordered.
- Open houses will be held on Saturday November 18, Wednesday November 22 and Saturday November 25.

6.11. Youth Committee – Kids Program report submitted. Need canteen volunteers for Friday preteen/teen nights (6:00 - 8:30 p.m.). In addition, on Saturday October 28th, a whopping 80+ youth attended the BCC Halloween event. Thank you to all the sponsors, including Beaches Sugar Shack, Edgewater Recreation, Merry Makers and Summer Winds.

6.12. Rink Coordinator – Report submitted.

Motion:

2023.11.14-04

That the Board approved all Committee Reports as presented.

Motion moved by Rene DeGagne. Carried.

7. Affiliate Committee Reports

7.1. VB Snow Drifters – Report received. The Board discussed and supported advertising in the snowmobile warm up shacks. Rene DeGagne to contact John Heppenstall with details.

Motion:

2023.11.14-05

That the Board approved, in partnership with the VB Snowdrifters, BCC advertising in the two snowmobile warm up shacks.

Motion moved by Carol Bartmanovich. Carried.

7.2. Merry Makers – Report received. No questions or concerns.

8. New Business

8.1. Year End Achievement Event

The Board held a brief discussion on having an event in early 2024, for the membership and community to attend, which would showcase BCC's more recent accomplishments and financial picture. More details to be discussed.

8.2. Clean Up Etiquette

The reported issues were addressed prior to the meeting; however, this may be a continuous issue. The Board discussed BCC cleaning and janitorial services as a whole.

9. In Camera Session

Motion:

2023.11.14-06

That the Board moved in camera.

Motion moved by Bill Hurtig. Carried.

The meeting closed, and Member attendees left at 7:43 p.m. The Board held an in camera session from 7:54 p.m. to 9:21 p.m.

Next Board Meeting:

Beaches Community Centre

December 12, 2023 @ 6:00 p.m.

65 Arthur Road, Victoria Beach, MB R0E 2C0

Treasurer's Notes to Financial Statement November 14 2023 meeting

Starting at the top:

Fitness Centre fees is a new account within the program – all fees have gone through the website payment portal

RM of Alexander Grant – if like other years there is monies left in the budget and it is divided amongst the different organizations

Contributions by the Merry Makers

Shortfall on kids room couch purchase \$754.21 Raffle proceeds \$430 Canteen vouchers from rummage sale \$248 Halloween Party expenses \$400 Capital Campaign \$5,000

Market / Fish Fry Raffle proceeds up \$1,500 50/50 proceeds up \$550 from spring
Win win to have full day of activity

Club Events:

Golf Tournament – sponsor money still coming in

Fish Fry net for spring and fall \$13,222

Pickleball tournament net \$5,848 Funds disbursed between Capital Campaign \$4,400 and rest to general revenue

Total **bar sales** for year adjusted due to the payment of PST – see actual sales / expenses

Take note MORTGAGE IS UNDER \$200,000 - put happy dance here!

BCC Income Statement October 1 2023 to October 31 2023	
Revenue:	
Curling - Ladies Mens Stick fees in	\$ 5,790.00
Fitness Centre fees in	\$ 3,080.00
Grants - RM of Alexander discretionary grant	\$ 295.00
Contributions - Merry Makers	\$ 7,054.21
Rentals Dinner \$285 Engagement party \$175 less club rep Yacht Club dance \$75	\$ 385.00
Rentals - Signs	\$ 560.00
Country Market - Thanksgiving inside market	\$ 1,220.00
Pickle Ball fees in \$335.50 less insurance \$160.50 balls \$322.98	-\$ 147.98
Advertising revenue	\$ 515.00
Club events Golf Tournament /Fish Fry ongoing PickleBall Tour net \$5,848	\$ 7,901.81
Bar net due to PST adj for Sep pymt \$2,922 actual 3562.25 in less 890.67	-\$ 147.98
Canteen net	\$ 966.33
Donations Capital campaign \$2,299.95 In mem of Donna Vergnano \$6,100	\$ 8,899.95
In support of the Merry Makers fundraising \$500	
Memberships \$980 Corporate \$100	\$ 1,080.00
Raffle proceeds from MM \$430 Grey Cup tickets purchased \$131.40	\$ 298.60
Programs - Yoga fees in \$440 less instructor fees Hedy Heppenstall \$400	\$ 44.00
Loose collections	\$ 60.25
Interest Earned on Savings	\$ 547.21
Other income Commission on PST payment	\$ 57.22
Total Revenue	\$ 38,356.18
Expenses	
Major rep/imp CIMCO \$26,817.15 mechanical DMD wire pump \$635.92	\$ 27,453.07
Improve Skating/Court Cords \$292,576 Membrane \$842.71	\$ 293,418.71
Mortgage interest	\$ 547.21
Loan interest	\$ 302.25
Maint / General repair club	\$ 188.87
Maint/General repair Curling Rink Thompson Broom paint ice \$1,219.13	\$ 3,538.77
DMD replace ballasts \$2,171.23 Painting/mats \$148.41	
Maint/Gen rep Skating rink foam to insert in PB net holds	\$ 39.35
Liquor Licence Exp 3 years	\$ 500.00
Cleaning / general supplies broom - storage cupboard	\$ 397.46
Bldg Mgr/Caretaking Bruce Morrison \$600 Ray Parisian \$680	\$ 1,280.00
Hydro	\$ 2,024.23
Telephone/Internet	\$ 169.18
Office Bank service charges Paper & envelopes	\$ 127.40
Credit Card Canada Helps fee	\$ 87.26
Debit machine credit card processing / WIX discount	\$ 194.92
Accounting fees to Olafson & Jones \$2212 less payable set up at Apr 30	\$ 612.00
Total Expenditures	\$ 330,886.81
Net Income / Loss	-\$ 292,530.63
Cash/Chqs on Hand \$5,101.68 Royal Bank \$1,007.79	
Capital Savings \$188,974.44 FIT 4 FUTURE PORTION INC \$ to be updated	
Credit Union AAM \$49,685.75 BCC 10,643.77 Floats \$1,500 Summer Winds \$44,230.45	
Mortgage payable \$198,929.79***** Sign Loan payable \$79,310.95	

Update – Interim fitness facility- 07 November 2023

- \$2000 needed to ensure we had running funds secured a week.
- MOU completed.
- Equipment order vetted by fitness consultants and Beaches Board
- Equipment ordered 25 October – scheduled to be installed the week of 13 November.
- Shooters Painting donated time and painted for us.
- Karl Redekopp volunteered his time and with Fred Schlamp laid the floor mats.
- The TV (that was already there) has been equipped with a firestick so that free TV can be accessed.
- Signage has been agreed with the Social Scene and is being ordered by John H.
- We are awaiting the locksmith to put on lockbox.
- As soon as the equipment arrives, we will host open house events to show people what the facility will look like.
- Total memberships to date 20 – 7 are full year memberships. Funds raised \$3600.



Committee: Communication, Marketing & Advertising

Submitted by: John Heppenstall

Date: Nov 9th, 2023

Report

Advertising Revenue realized for Oct

GB Electric \$100

WBE - \$200 (Curling Rings)

Anderson Septic \$200 (Curling Rings)

Birchwood Hotel (Eblast) \$120

Total Revenue: \$620

TOTAL AD REVENUE SINCE INCEPTION OF ADVERTISING PLATFORMS \$17,338

*Does not include existing legacy interior signage

Communication

New Phone System

As discussed, I will be working with Drew Allright to implement the new phone system by the end of the year. Here is what you have agreed to answer when someone phones in.

Market - Carol B

Curling - Dayna

PickleBall – Gary

Fitness Centre - Rumona

Advertising - John

Rentals - Bruce

Programming (start or existing) - Carol B

Capital Campaign / Donations - Bill H

Membership - Dennis

Trails / Snowmobiling - Rene



Billings / Accounting – Laurie
Teen Activities - Dayna
Kids Club – Colleen
Playgroup - Keri
General Inquiry – Nichole

I will let you know when the phone system is active so you can be prepared to engage with the community. We will run with the above and review at the May 2024 Board Meeting.

Communication Headlines:

Interim Facility – will be featured on the upcoming eblast to encourage more members.

We had a 78% open rate on our last eblast and 10% click rate. (industry average is 15% to 20% open rate and 2% click through rate.)

We continue to blog and post on social media 2x week promoting events ,programming, and corp members.

Requests of the Board: Let me know of any new or existing business that could benefit from Beaches advertising platforms. Please let me know about any new programs / events so that they can be promoted property and on brand.

Recommendations to the Board: Ideally it would benefit advertisers if we enabled the other 2 monitors (lounge and on the East wall beside the canteen) with the advertising / what’s happening loop.



Committee: Building

Submitted by: Bruce Morrison

Date: October 2023

Report

- Continually updated schedule in Club.
- Pick up supplies, 3 new signs, picked up paint for rink walls.
- Get signs ready to hang, started painting with Raymond.
- Mounted signs, go over schedule with Raymond. He carried on with wall painting. Did water filters in back for curling ice. Started system up.
- Set up with Raymond, tables and chairs for indoor craft sale. Same tables and chairs used for Fish Fry. Helped with breakfast and sale.
- Cleaned all floors, check system.
- Went on trip from Oct 11/23 till Oct 21/23.
- Cooling of floor and flooding started while I was away with Rene & Raymond.
- On return, carried on with flooding. Thompson Broom came and painted ice white.
- Did several floods, moved lift onto ice for Drew to get camera mounts in place.
- Lift on ice and moving around not a problem.
- Installed all lines and decals and did several floods. Flooding is done with Rene, Raymond and myself. At least 2 or 3 of us.
- Had motor on ice scraper repaired and remounted.
- Set up hall for handouts with Raymond. Had around 100 kids come through.
- Did water test, everything good.
- Attended meeting at Social Scene regarding Aging in Place. Very informative. When you look around the Club, it's something we should all think about.
- Raymond keeping up with regular duties.



Requests of the Board: None at this time.

Recommendations to the Board: None at this time.

Bruce Morrison



Committee: Canteen

Submitted by: Fay Morrison

Date: October 2023

Report

Last breakfast was served on October 7th with board members taking part. There were good numbers out for breakfast and I think the crew enjoyed the experience.

It's time to get ready for curling canteen. It looks like there are more curlers this year and volunteers are needed if the canteen is to be open. Dennis has offered but it's a lot to expect from one person. Also, handling food and money is not a good mix!

When the season started and we fixed our menu prices, we thought they were fair. Then we were told to extend a member discount of \$1. It didn't seem right to change the prices, but this would be the main reason the canteen profits were down. Prices will have to be re-assessed with the new season.

I will be applying to Continental Mills for the rebate which they give on the pancake mix that we use.

Requests of the Board: None

Recommendations to the Board: none at this time.

Fay Morrison

Kids Programs Report:

Curling registration opens November 7th

Cooking class registration opens November 10th

Teen nights will begin November 24th

Dance and Taekwondo will begin January 2024 and run until April.

Registration for these classes will go out December 4th.

Request: Is it possible to have the Canteen open Friday night for the preteen/teen nights. I would be looking for a few people off the volunteer list to help run the Canteen (5:30 – 8:30 p.m.)

Curling Report:

Curling has begun.

Women's and stick both began the first week in November. With Men's beginning November 9!

Women's have 6 teams.

Men's have 10 teams.

Stick has 24 teams.

Round robin will go until March 4 with playoffs to follow. Finals for leagues will be March 15 (Friday).

There will be a break through Xmas.

Bonspiels:

November 24-26 Mixed.

January 26-28 Ladies.

February 23-25 Men's.

March 16-17 VB Fire Fighters.

Junior curling registration opens November 7th and will begin November 28th running for 12 weeks. (10 weeks for skills and understanding of the game and 2 weeks for a mini spiel.

Dayna Ford

Pickleball Update- Nov. 14/23 Board Meeting

Pickleball had a very successful season by any measure:

- Total revenues were just over \$19,000
- Pickleball generated \$825 in membership fees for the BCC.
- Expenses were just over \$3,000, resulting in a contribution to the BCC of about \$16,000 over 7 months. That's almost \$2,300 a month on average.
- In addition the Pickleball group put on a tournament that raised a total of \$5,841.
- 75% of tournament profits (\$4,381) are being directed to the Fit for the Future capital campaign, while the remaining 25% (1,460) are going towards BCC operating.
- Pickleball is applying to the New Horizons community seniors grant program.
- In the spring the Committee will turn it's attention to managing the outdoor courts, balancing usage between pickleball and basketball.

Submitted by: Fred Schlamp

Duties include the following:

1. Recruit and organize volunteers, as well as ensure friendly, respectful working relationships.
2. Coordinate activities with Public Works.
3. Manage current equipment and supplies.
4. Provide regular communications with Public Works and BCC board members.
5. Identify areas of need and act upon those needs by reporting to BCC board members.

Goals:

a) It is my hope to have the ice skating surface operational by December 15th. This will be dependent upon appropriate weather conditions for making ice. I hope to have snow falls removed in a timely fashion allowing for quick rink ice surface flooding. In the past this has been a problem, as the rink was regularly out of service for long periods of time due to the amount of snow left uncleared.

Volunteers:

a) I have managed to recruit nine people through word of mouth, who have volunteered to assist in rink maintenance. All volunteers are above the age of 60 and are residing within Victoria Beach or surrounding area. I had posted both on Facebook and a poster requesting volunteers. One person responded and I am looking forward to meeting him. I am happy to report that both Ray Reske and Charles Boudreau will be returning this year. They have in past years generously provided countless hours to our community by providing rink maintenance. Their previous duties included the flooding of the rink and coordinating activities with Public Works. I have asked both Ray and Charles to take charge of the rink flooding while I will organize the snow clearing responsibilities. I am pleased to report both Ray and Charles have once again agreed to take on this responsibility.

Public Works:

a) I have been in communication with Public Works Foreman Dane Zarazun. I am happy to report that Dane is enthusiastic in his support of our rink. To date there is no policy or procedure as to Public Works level of commitment regarding the daily operations of the outdoor hockey rink. This should be determined throughout the up-coming year. I am hoping to obtain their assistance in a timely manner when required, however, at the same time

eliminate some of our dependence upon them by providing our own rink maintenance capabilities. It

should be noted that Public Works is in possession of an industrial snowblower that attaches to their Kabota Tractor. Public Works is of the belief that the snowblower belongs to the RM, while Bruce Morrison has informed me that our community center owns the snowblower. Clarification of ownership needs to be determined. Currently only public works has the ability to use both the industrial snowblower and the BCC Zamboni. My hope is to convince Public Works to provide snow clearing in a timely manner and on important occasions, provide Zamboni services i.e. New Year's Eve. It should be noted that, on their own initiative, they recently provided Zamboni maintenance by sharpening the blade, greasing and making drive chain adjustments. Dane has also graciously volunteered the use of the Fire Department's tanker truck to enhance our initial flooding capabilities.

Equipment:

Three new plastic scrapers, two new high quality steel scrapers and three new quality plastic shovels for an approximate cost of \$500.00.

Two old scrapers that were badly bent have been sent to Public Works for repair. It is unknown at this time if they were able to complete these repairs. If repaired these two scrapers will be left out for public use while the other scrapers will be securely locked away, preventing theft or abuse.

BCC owns one 30" snapper snowblower that was recently maintained, as it was found to be in poor condition. The snowblower, when running, was dangerous as the augers would not disengage. Furthermore, all sheer pins had been removed and replaced with regular bolts. The snowblower was subsequently maintained and currently it is in good operational condition. Bill Hurtig can speak to the cost of this important maintenance. This snow blower is approximately 20 years old, and in my opinion, in fair condition.

I am willing to provide my own snowblower as well as my Polaris quad and blade to assist in snow clearing. Marc Sylvestre has also informed me that he is willing to provide his quad and blade to assist in snow clearing as well. It is my hope that BCC will provide fuel for these machines. No maintenance fees will be submitted by either myself or Marc should break down occur to any machine.

I am hoping that BCC consider the purchase of a second snowblower in the near future. This will greatly enhance our ability to clear snow. I believe it is important that in the future the community provide the appropriate equipment needed for its public rink.

Capital Campaign Update- Nov. 14/23 Board Meeting

Work is 100% complete on the Rink Paving project- the contractor, Cord's Park Mark has been fully paid per the contract.

One additional cost item for Board consideration.

Confirmed that we have \$20,000 additional funds to pay for additional work relating to the project. Had discussed contingencies with Roger previously, will be discussing further with him later in the week of Nov.15/16.

Basketball nets are removed from the rink and are stored, chained beside the rink warmup shed. Pickleball equipment stored in curling rock box inside building.

Aside from the Interim Fitness Facility, full focus of the Capital Campaign is now on the building expansion.

Will do a presentation to Alexander council in late November/early December to report back to them and set the table for a grant request to match contribution of RMVB.

Also starting to prepare for application for the Building Sustainable Communities (BSC) grant, anticipated due early January 2024.

Towards this end, running an RFQ (Request for Quotations) process, just launched with an onsite meeting of prospective bidders on Nov. 13, so will report verbally at Board meeting. Goal of process is to generate a firm cost for the addition prior to submitting the BSC.

Will be providing a Financial Summary report prior to the meeting- still collecting info.

Well and water pump:

Ian Wingate of Precision Plumbing recently completed work on the BCC pump and associated equipment. On November 9th, 2023 I was present when he ran a trial run of the new pump, along with 100' of new hose. For a ten minute period the water was turned on full, providing 15 gallons a minute while maintaining 52 PSI pressure. Ian informed me that there won't be any negative effects to the Curling rink facility as a result of our water use on the rink. This 15 gallons per minute is a huge improvement on the one or two gallons per minute that had been previously provided by the much smaller well water pump. It should be noted that there are two other 100' long hoses. Each hose section is 1 ½ inch in diameter.

Respectfully submitted: Fred Schlamp
204-471-7833
November 14, 2023

Beaches Community Center Committee Report

Committee: VB Snow Drifters Inc.

**Reported by: Barbra Kania, President
Victoria Beach Snow Drifters**

Date: October 25, 2023

Monthly Committee Activities

October

We launched our Winner's Choice Raffle and our Perogy and Kubasa Fundraiser in October as per my September Report. Please see "Request of the Board" section for further comments.

The VBSD attended Beaches Country Market on October 7, 2023, to sell raffle tickets and advertise the Perogy Fundraiser along with one of our youth members to sell her Girl Guide cookies to support her endeavor to go to Churchill with her Girl Guides Troupe. Emma had great success and that's what it was all about. Community supporting youth. We thank Beaches Community Center for providing us with a table for this worthwhile adventure for Emma.

October 14, 2023, we held our first Groomer and Trail Maintenance/Signage Open House at our Maintenance Building. It was successful as we were able to obtain additional members into our club and we encouraged more to volunteer.

As we have over the years supported Halloween Family Fun Day we will be doing so again and the VBSD will be dropping off chips and treats for the October 28th event.

November

November 1, 2023, we launch our full VBSD Club Events Calendar so that all our members can manage their own calendars to attend our fun events and meaningful meetings.

November 1, 2023, we will be starting our Membership and Advertising campaigns.

November 4, 2023, we will be holding a VBSD General Meeting at Beaches Community Center in the Sapphire Lounge (already booked) at 10:00 am to 11:30 am. This is our first General Meeting for our members of the season.

Please note: To reduce any costs associated with our meetings for Beaches Community Center I have purchased our own portable coffee percolator, coffee, cups and condiments. Any snack items will be provided by the VBSD during our meetings will be prepared off site.

November 4, 2023, we are launching our new Junior Drifters! This is an exciting new committee to VBSD for youth. The values of our club is Family, Fun and Foremost Safety. This endeavor starts with

December

December 2, 2023, the VBSD will be hosting a Safety Clinic at Beaches Community Center (already booked) at 1:00 pm. The lead for this event is Rene DeGagne. The event will be open to the community with no charge required and light refreshments being provided. The information supplied will apply to snowmobilers but also to anyone who can be exposed to a hazardous outdoor situation such as someone cross country skiing or hiking. We will be advertising this event during the first week of November. As this will be a community event, we hope that Beaches Community Center will promote it as such. Rene will provide more information regarding this.

December 9, 2023, VBSD Christmas Fundraising Dinner doors open at 5:30 and dinner will be served at 6:30 (facility already booked). We will be providing a full buffet style Christmas dinner for \$20.00 VBSD members and \$30.00 for non-members. As per any other events that we have held at Beaches, revenue generated from the bar is the property of the community center. We will ensure that we have the appropriate LGCA permits acquired prior to the event.

This event is a VBSD fundraiser to secure funds to cover the food costs for the dinner and the surplus supports other events within the community which we host such as our Ladies Ride, Clubhouse Meeting, VBSD AGM and our support towards Snow Much Fun Day.

I have provided a summary of our event for your records.

Requests of The Board

I was wondering if the board was able to advertise our Perogy & Kubasa Fundraiser? I had asked of this in my September report.

Rene DeGagne will provide his own request of the board for the Safety Clinic.

Thank you for considering my request.

Recommendations To The Board

No recommendation to The Board at this time.

Merry Makers Report
November 14 2023 meeting

All monies as detailed in Treasurer's Report have been given to AAM

Next steps:

In process of purchasing 4 wall mounted outdoor ashtrays

Inquiring with U Line to purchase 2 (one being wheel chair accessible) recycled plastic picnic tables as Barkman's is not supplying them anymore – this is for the shelter area in park – note this money has been given to AAM through fundraising of raffles – support donations

In process of purchasing forks / cutlery bins for Kitchen / tables

Have committed \$300 to New Year's Eve celebrations for the purchase of hot dogs and individual chip bags

Commitment to subsidizing Kids/Junior Activities – would appreciate getting an update on what programs are and going to be offered and we will help where we can

Long term development plan of AAM – appreciate an update on this also so we can focus our future fundraising and commitments